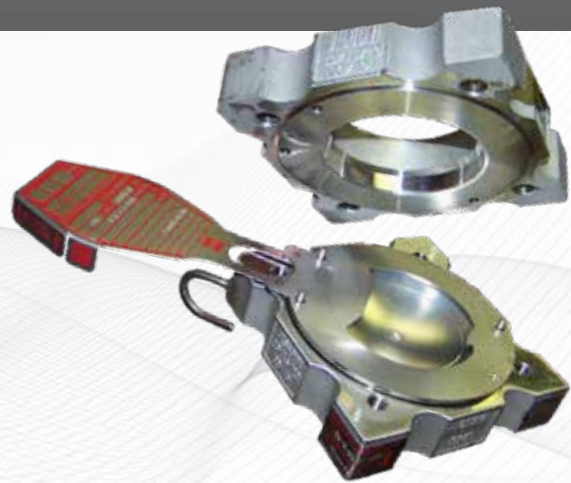


**BS&B®**



# BS&B Inventory Management Systems (B.I.M.S.)

# Rupture Disk Inventories

## A capital cost you can do without.....

BS&B Inventory Management Systems (B.I.M.S.) assists customers through improved management of rupture disk purchases and inventory of rupture disks, explosion vents, custom engineered rupture disk products, and related pressure relief devices. By allowing B.I.M.S. to manage and optimize the purchase and inventory of these products, B.I.M.S. will reduce, or in many cases, eliminate inventory costs without compromising on safety stock levels.

### **B.I.M.S. REDUCES YOUR COSTS.**

Maintaining a competitive edge requires reducing the total cost of ownership (TCO) of equipment and processes as well as goods and services. Inventory management and technical services related to efficiency and productivity of applications utilizing BS&B products are among the many services which B.I.M.S. provides. B.I.M.S. is uniquely skilled in providing a comprehensive approach designed to address stock out situations or unpredictable demand for product, increase productivity through more efficient process utilization and reduced downtime, and assist in maintaining the highest level of safety, environmental, and code/standards compliance.

### **B.I.M.S. IMPROVES CASH FLOW**

Reducing or eliminating inventory costs associated with pressure relief devices introduces working capital back to a company's balance sheet. B.I.M.S. works with each customer to tailor a solution for inventory management, significantly reducing or eliminating the cost associated with that inventory. Where a consignment approach is selected, the product is invoiced when it is consumed, eliminating any inventory cost associated with those items. Where non-consignment is chosen, B.I.M.S. is typically and conservatively able to reduce inventory by 20-40%. The associated cash freed up through inventory reduction may now be redirected.



(Pictured): A B.I.M.S. Rupture Disk Package with bar code label to support fast and accurate inventory checks. When an overpressure relief device activates at your plant, B.I.M.S. immediately ships your plant specific replacement device. In situations where unusual or accelerated depletion of inventory occurs, it may be necessary to generate an Emergency Delivery Order to avoid production downtime.

### **A PARTNERSHIP FROM THE START**

A Partnership from the start, B.I.M.S. refers to its customers as "partners" and the partnership is one of mutual dependence, reliance, and respect. From day one in a B.I.M.S.-Client relationship, the onus is on B.I.M.S. to perform and with over 400 subscribers in 12 countries, B.I.M.S. has a proven track record of performance. B.I.M.S. relies on BS&B for the products which meet and exceed customer expectations, but it is the services B.I.M.S. provides in combination with the excellent product performance that makes the B.I.M.S. relationship different.

BS&B has the most comprehensive range of pressure relief device solutions of any manufacturer of these safety products. This unique capability ensures B.I.M.S. sales and service personnel are able to offer the best solution, not just a solution, for a customer's overpressure protection application. The confidence B.I.M.S. has relative to their ability to provide products and services that substantially improve safety, performance and reliability is born from over 30-years of experience working to perfect that offering.



# Immediate Benefits VISIBLE to you:



## SITE SURVEY / AUDIT

For process facilities, the first step to becoming a B.I.M.S. customer is a site survey/audit. Upon completing required safety training and enacting necessary confidentiality documentation, B.I.M.S. technicians will survey each pressure relief device in a facility and record key pieces of information relevant to the services B.I.M.S. provides.

In addition to specifications of the installed pressure relief devices surveyed, B.I.M.S. technicians observe and evaluate the entire installation. A detailed report of B.I.M.S.' findings along with recommendations for improved safety, reliability, and productivity is then created and provided to the customer. This is all completed at no cost and no obligation as part of the evaluation process. Following these activities, B.I.M.S. begins open discussions about specific wants and needs relative to the services B.I.M.S. can provide and a tailored solution is put in place.

## STANDARDIZATION

By standardizing on a single source for rupture disks and holders, custom engineered products, explosion vents, and associated accessories, customers realize savings through consolidation of like specifications, reducing the number of inventoried line items.

Standardization means fewer designs, meaning a higher level of comfort and familiarity with those designs. In process plant environments where pipe fitters and mechanics have responsibility for installing and maintaining these devices, this leads to more reliable installations by reducing the likelihood of errors which can result in annoyance activations or an inadequately protected system.



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